

The 50 most powerful people in UK car finance

This autumn, *Motor Finance* asked each of you, the readership, to name the top 10 individuals who could affect change, for good or ill, in the industry. We've counted your answers and drawn up a top 50. **Richard Brown** and **Jonathan Minter** survey the results.

50 – 41

The list opens with a selection of those who deliver specialist or adjacent services to the industry, such as technology and remarketing, and those involved in specialist work within some of the biggest names in brokering and non-prime finance, and, as such, a taste of those names to come.

JON BOSTON
PR consultant, Jon J Boston Associates

PROFESSOR PETER COOKE
Centre for Automotive Management, University of Buckingham Business School



GRAHAM FILMER
Managing director, Rocket Marketing Associates

TONY GANNON
Communications director, British Car Auctions

MARK GOW
Sales director, DSG Financial Services



SHAMUS HODGSON
Sales and marketing director, Moneybarn

MERRICK LAYTON
Software manager, Oyster Bay Systems

JOHN LEWIS
Chief executive, British Vehicle and Rental Leasing Association

ANDREW MARSH
Managing director, Marsh Finance

CHRIS OAKHAM
Director, Trend Tracker

40 – 26

The next fifteen names see the only two F&I managers from dealer groups in the top 50, as well as the first representatives of the manufacturers' captive finance providers and the funding arms of banking groups, with several international managers, rather than UK heads, appearing. Expert individuals round out the list, from lawyers to information service suppliers to those who have seen it all in car finance.

SHAUN ARMSTRONG
Managing director, Creditplus

PAUL BENTLEY
Group F&I manager, Lookers; chairman, F&I Forum, Retail Motor Industry Federation

MIKE BRITTON
Sales director, Barclays Partner Finance

VINCE CABLE MP
Business Secretary



ROGER GEWOLB
Subprime entrepreneur

ANDY GRUBER
Director, Alpha Financial Services

DAVID JOHNSON
Group F&I manager, Perrys

ALVARO DE MOLINA
Chief executive, GMAC



DOUG MOODY
Sales and marketing director, Mercedes-Benz Financial Services

JAKOB PFAUDLER
Managing director, Lloyds TSB International

LARS-HENNER SANTELMANN

Board member for sales and Europe, Australia, Japan, South Africa, Volkswagen Financial Services

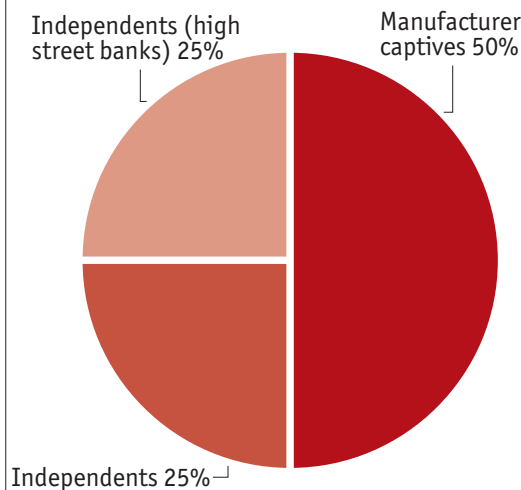


GREG STANDING
Partner, finance litigation team, Wragge & Co

ALISTAIR SCULLION
Managing director, Automotive Business, Experian

DOMINIQUE THORMAN AND JEAN-MARC SAUGIER
Chief executive and chairman, and VP, finance and group treasurer, RCI Banque

Votes for finance providers by ownership profile



All votes by sector

